



Jafza bi-monthly newsletter

THE Zone



ECONOMIC ZONES WORLD TAKES OVER WAL-MART OWNED LOGISTICS SPACE DEVELOPER GAZELEY

Acquisition to support its global expansion



Gazeley headquarters

Mr. Pat McGillicuddy, CEO, Gazeley

Economic Zones World (EZW) has recently acquired the Wal-Mart owned global logistics facility developer, Gazeley. The move is part of Economic Zones World's strategy to expand into global markets and establish a robust trade and logistics platform to support the dynamic and complex supply chains of its global customers.

UK-based Gazeley Limited is an established and well respected global logistics space developer with a strong presence in UK, France, Belgium, Spain, Germany, Italy, Mexico, China and India. To date, Gazeley has developed more than 60 million square feet (5.6 sq. km) of modern, cost-effective, high quality logistics warehouse space for leading international companies and third party logistics service providers.

The acquisition is a strong strategic fit between EZW and Gazeley and strengthens EZW's foothold in Europe, North America and in emerging markets including China

and India. Gazeley also brings proven management expertise into EZW. To Gazeley the merger brings synergy, resources and more opportunities for building on its core strengths.

The acquisition was driven by EZW's customer-centric strategy for global growth and the company's desire to strengthen its penetration of global markets through Gazeley's complementary fit.

Gazeley's established international platform, proven development capabilities, long-standing customer relationships and strong management team will bring strategic benefits to EZW. The acquisition gives EZW a springboard into new markets and will strengthen the speed and success of its expansion plans.

EZW's growth strategy is powered by its customers' needs for better integrated and more effective supply chain solutions. EZW's capability as a developer and operator of economic

zones fits naturally with Gazeley's experience in developing distribution facilities and together they can offer customers a higher quality of service globally.

Gazeley's customers include many of the world's largest companies, third-party logistics providers, manufacturers, retailers and their suppliers. Gazeley is also a preferred developer of distribution space for Wal-Mart International, including Asda in the UK and Wal-Mart.

An integration team will determine the best approach for combining the two businesses while retaining and developing the current and highly successful management teams. The acquisition will see all existing Gazeley employees retained as EZW seeks to expand and grow its operations globally and to capitalise on the skills and experience brought by the Gazeley team.

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TECHNOPARK**TECHNOPARK BASED PACIFIC CONTROLS WINS 2007 ENERGY GLOBE WORLD AWARD***Receives global recognition for energy efficient integrated automation and control systems**Pacific Controls Global Headquarters Building*

Pacific Control Systems LLC, TechnoPark based leading total automation solution provider, has recently won the world's most prestigious 'Energy Globe Award' for its iconic headquarters building.

Pacific Controls headquarters building was chosen for this highly coveted environmental award from among a total of 853 projects from 109 countries across the world. The award was presented to Mr. Dilip Rahulan, Chairman and CEO, Pacific Controls on 26 May 2008 at a glittering ceremony held at the European Parliament Plenary Hall in Brussels. Spread over an area of 200,000 sq. ft., the crescent shaped 5-storeyed state-of-the-art Pacific Controls headquarters is the first Platinum rated Green Building accredited by the US Green

Building Council (USGBC), Leadership in Energy and Environmental Design (LEED) Programme, in the Middle East and sixteenth in the World. The UAE's benchmark Green Building has also won the "Extreme Building Award" in Boston and "Best Intelligent Building in the World" in Chicago in 2007.

The UAE's benchmark Green Building is a show case for an intelligent building concept with 100 tons of solar thermal air conditioning, 60 kw capacity of photovoltaic plant and waste water treatment plant recycling all the water from the building. All building systems such as heating, ventilation and air conditioning, access controls, CCTV, fire alarms, audio/visual, chillers, lighting and power are functioning on a totally

integrated IP enabled automation system. All energy consumption within the building is monitored and tracked in real-time to ensure that the consumption is optimized and targeted costs are achieved.

Pacific Control Systems offers comprehensive, innovative solutions in Intelligent Automation and Control Systems. It has so far successfully implemented integrated automation solutions in numerous projects in the government and private sectors globally.

"We offer converged solutions in the field of Airport Automation, Energy Performance Contracting, Hotel Automation, Oil & Gas Sector, Global M2M services, Telematics and vehicle tracking,

U-Home solutions, U-City Services, Global Remote Monitoring and IP based Security Solutions. With four Command Control Centres, using M2M (Machine to Machine) Pervasive Internet technology, we carry out infrastructure monitoring and mobile asset monitoring for both the government and private sectors, globally," says Dilip Rahulan commenting on Pacific Control Systems' main offerings.

Pacific Control Systems has a data centre in New York, London, Zurich, Bangalore, Singapore and Sydney with a direct link to its Global Command Control Centre in Dubai which carries out Global Remote Monitoring.

Pacific Control Systems developed and implemented the first M2M Pervasive Internet based Command Control Centre project for the Emaar facilities management department, connecting all the Electro Mechanical Services in the current assets of Emaar in Dubai achieving 20% energy savings. Emaar Command Control Centre is future ready for monitoring all Emaar developments globally.

*Mr. Dilip Rahulan, Chairman and CEO, Pacific Controls***TECHNOPARK TIES UP WITH BRAZIL'S LEADING BUSINESS INCUBATOR***Agreement to Spur Scientific Collaboration*

The two sides will encourage technological development through promoting entrepreneurship and will significantly nurture a cooperation agreement between companies within TechnoPark and CIETEC.

*Mr. Hamad Al Hashemi, MD, TechnoPark*

TechnoPark last month signed an agreement with leading Brazilian technology based business incubator Centro Incubador de Empresas Tecnológicas (CIETEC) to work together towards research and exchange of scientific knowledge in the field of renewable energy, medicine and health, IT, electronics and environment.

The MoU was signed by Mr. Hamad Al Hashemi, Managing Director, TechnoPark and Dr. Claudio Rodrigues, President, CEITEC on behalf of their

respective organizations to promote cooperation in the field of science and technology. The two sides will encourage technological development through promoting entrepreneurship and will significantly nurture a cooperation agreement between companies within TechnoPark and CIETEC.

The agreement is expected to significantly increase science and technology transfer programmes and activities in the UAE.

NEW DEVELOPMENT



JAFZA'S LANDMARK TWIN TOWERS GET SET TO GO

Jafza View 18 & 19 to offer Excellent Office Space within a very Modern Environment



Jafza View 18 & 19

Jafza View 18 & 19, Jafza's first high-rise iconic office complex, is getting set to open its doors to the business community soon.

130 metres high, Jafza twin towers mark the shift of Jafza's architectural models from low and mid-rise office buildings towards high-rise office complexes and symbolize Jafza's unique dynamism and resilience that has prudently driven Jafza's continued success in the rapidly changing global marketplace.

Strategically located on Sheikh Zayed Road, in Jafza South, the 29 storey Jafza View 18 & 19 offers 34,000 square meters of prime office space to Jafza's global clientele. The interlinked twin towers offer a variety of office spaces ranging from 22 square meters to 122 square meters. It has 203 offices in each tower. A 1,000 square meters Business Centre on the first floor is fully equipped to cater to the twin towers clients.

With client convenience in mind, Jafza View 18 & 19 has developed an array of retail outlets, restaurants and cafes. The 1,200 square meters Food Court located on the Mezzanine Floor will have four outlets, and the 1,200 square meter retail facility on the Ground Floor will have 16 retail outlets. Jafza View 18 & 19 has 12 high-speed elevators and two service elevators. Its well secured parking facility has approximately 1,000 car park spaces.

Jafza View 18 & 19's well secured office complex is fully supported with hi-tech communication facilities. The building's automation system is designed to enable the highly efficient use of energy, creating a healthy and comfortable environment within the building. It will also reduce operation and maintenance costs and facilitate easy scalability and portability as well as ease in monitoring and controls.

The AED 300 million Jafza twin tower project has taken a little over two years to complete. The project has used about 23,000 cubic meters of concrete, 3,500 tons of steel reinforcement, 3,900 steel frames, 12,000 square meters of aluminum cladding and 17,000 square meters curtain wall vision glazing.

INITIATIVE

JAFZA AND NAKHEEL JOIN HANDS TO DEVELOP INNOVATIVE BUDGET HOTEL IN JEBEL ALI FREE ZONE

easyHotel to Serve Jafza Business Visitors and Investors



Conceptual image of upcoming easyHotel in Jafza

Jafza and Nakheel, one of the world's largest and most innovative real estate developers, have partnered to develop an innovative budget hotel in Jebel Ali Free Zone. The upcoming hotel, which will operate under the easyHotel brand, will cater to the boarding and lodging requirements of a rapidly growing number of business visitors and investors who come to Jafza to explore business

opportunities. The initiative is part of Jafza's continuous drive to provide value driven services to its customers.

Located close to Sheikh Zayed Road, opposite building 17, the seven storied, 216 room budget hotel will offer an absolutely first class 'sleep and shower' experience at an affordable price to Jafza visitors.

The upcoming budget hotel in Jafza is being built to Leadership in Energy & Environment Design (LEED) standards. Jafza easyHotel will be the first budget hotel in the world with sustainability built into the design. The design of easyHotel rooms is unique; it combines aesthetics with functional efficiency by using elegant and durable

material, which is almost free of maintenance costs. Each ensuite room is approximately 15 square meters, and consists of a well-sprung bed, a high pressure shower unit, a work cubicle, and an activity wall that includes a flat screen television and broadband Internet. The hotel is expected to be completed in June 2009.



DUBAI EXPORT DEVELOPMENT CORPORATION AND JAFZA JOIN FORCES TO EXPAND EXPORT HORIZONS

Strategic networking to boost Jafza based companies' export prospects

In a recent strategic move Dubai Export Development Corporation (DEDC), the Dubai government's exclusive agency for promoting exports from the emirate, and Jafza have joined forces to provide a strong boost to Dubai's exports. The initiative is designed to support Dubai and Jafza based manufacturing companies who can benefit from the joint initiative and open new markets for their products.

In a recent seminar for Jafza based manufacturers, DEDC shed light on new government initiatives that enhance the free zone's export opportunities. The seminar was addressed by

Eng. Saed Al Awadi, Chief Executive Officer, DEDC and Ibrahim Al Janahi, Senior Vice President, Commercial Sales, Jafza.

DEDC will provide Jafza with its value added services such as legal and regulatory advice on documentary procedures, advice on trade policies and strategic networking and partnership with international organisations. Additionally, the corporation will offer export insurance and feasibility studies and research to support the establishment of export-based industries.

Jafza has been one of the most important drivers of the incredible growth of

Dubai's non-oil trade. In 2007, Jafza's exports accounted for 77.6% of total exports and re-exports from Dubai's free zones. Compared to 2006, the Jebel Ali Free Zone's exports grew by 29.47% in 2007 to AED 74.64 billion.

The joint initiative will help Jafza companies to expand their export horizons through DEDC's expertise of business matching and market entry strategies; financial assistance and advice on trade policies and business potential in emerging markets.



Eng. Saed Al Awadi, CEO, DEDC and Mr. Ibrahim Al Janahi, Senior Vice President, Commercial Sales, Jafza at the DEDC-Jafza Seminar

COMPANY NEWS



DAIMLER MIDDLE EAST POSTS ROBUST GROWTH IN 2007 DESPITE DOWNTURN IN REGIONAL AUTO MARKETS

GCC will continue to drive our growth in the current fiscal as well, says Daimler's Regional Chief



Daimler Regional Headquarters Building in Jafza

Daimler has posted over 20% increase in its overall sales in 2007 in the Middle East and Levant despite a considerable decline in the growth of auto markets in the region.

"We have seen a significant rise in the demand both for cars and trucks in the Middle East and Levant but the GCC has been the main driver of our remarkable growth in the region," said Nicholas J Speeks, President & CEO Daimler Middle East & Levant, commenting on Daimler's impressive achievement during the year.

According to a recent report, in the UAE alone, the car sales growth has fallen from over 40% in 2005, when the automobile market was at its peak, to 13% in 2007.

Jafza based Daimler Middle East and Levant FZE (formerly DaimlerChrysler Middle East FZE) is Daimler's regional headquarters covering 12 countries in the Middle East and Levant including the GCC countries, Yemen, Pakistan, Afghanistan, Lebanon, Syria and Jordan. The GCC countries together account for more than 80% of Daimler's total sales in the region. Daimler Middle East & Levant FZE represents Mercedes-Benz, AMG, Maybach, Smart, Chrysler, Dodge, Jeep passenger vehicles, Freightliner, Sterling,

Mitsubishi Fuso, Setra, Orion trucks and Thomson Built buses in the region. "Massive economic development and growing prosperity in the oil rich GCC countries has driven the demand for highly valued Daimler brands in the Middle East," says Speeks commenting on Daimler's continued growth in the region.



Mr. Nicholas Speeks, President & CEO Daimler Middle East & Levant

Daimler's 27,000 square meters facility in Jafza includes about 3,600 square meters of office space for sales, marketing, general administration, after sales and technical support plus a training centre for sales, technical and management development and over 23,000 square meters Daimler's state-of-the-art Regional Logistics Centre

for warehousing and distribution of spare parts for all its brands in the Middle East and Levant region.

Daimler Middle East and Levant FZE is a fully owned subsidiary of Stuttgart based German automobile industry major Daimler AG. Daimler AG (formerly DaimlerChrysler AG) is one of the world's largest car manufacturers. DaimlerChrysler was founded in 1998 when Daimler-Benz joined hands with US-based Chrysler Corporation to create a new entity, DaimlerChrysler. In May 2007

DaimlerChrysler announced the unwinding of the original transaction and in October 2007 DaimlerChrysler, by obtaining approval from an extraordinary shareholders meeting, renamed the company Daimler AG. Daimler sells its products across the world and has production facilities in five continents.

Mercedes-Benz has sold over 1.29 million units in 2007 across the world. Daimler Truck division has sold close to 500,000 units worldwide in 2007. Daimler Middle East and Levant FZE still represent Chrysler in the region.

Daimler has seen growth across all its brands both in passenger, truck and bus segments during the year in the region. "We expect to maintain or even exceed the growth momentum across all our products in 2008. The overall trend in the first quarter shows that the Mercedes-Benz C-Class will do exceptionally well this year.

"To meet the continuous growth our partners in the region are making substantial investment in establishing new facilities in their respective areas. Over AED 550 million is expected to be spent in new showrooms and facilities in Qatar, Kuwait, Lebanon and Jordan," says Speeks commenting on Daimler's overall projection for the year.

"The Middle East is a very dynamic region. If the security conditions in Iraq improve we will see quite a growth in sales over the next several years," he further adds. Daimler Middle East and Levant FZE seems well set to ensure consistent growth in the region.

COMPANY NEWS**PWH TO SET UP THE REGION'S FIRST PHARMACEUTICAL 3PL FACILITY IN JAFZA***Aims to Provide Extensive Supply Chain Management Services to Global Pharma Industry in the region**Conceptual image of Pharma World Holdings' upcoming state-of-the-art pharmaceutical supply chain management facility in Jafza*

Pharma World Holdings (PWH), a 50:50 venture between leading UAE private equity firm Ithmar Capital and Saudi based Banaja International Group, is setting up the region's first state-of-the-art pharmaceutical supply chain management facility in Jafza.

Pharma World aims to provide one-stop 3rd party logistics and supply chain management services to international as well as local pharmaceutical manufacturers, providing them with efficient access to the region's pharma market, estimated to be worth over US\$ 5 billion per annum, from its upcoming facility.

The first ever pharma logistics facility is being launched with a specialist portfolio of services that will cover the entire supply chain for companies that are operating or plan to operate in the region.

"Our high-tech Jafza logistics hub will not only provide the most efficient temperature controlled pharmaceutical warehousing facilities but also third party logistics and supply chain management services that has never been seen within the GCC before," says Maher J. Kheder, Business Development Group Director, Pharma World Holdings, commenting on the upcoming PWH Jafza storage and logistics centre.

"We are trying to centralize the entire supply chain process for pharmaceutical companies operating in the region.

Our business model seeks to free the manufacturer by taking the storage, distribution and general administration off their hands, allowing them to focus on their core efficiencies of product development, sales and marketing. We will offer our services to handle all their distribution and manage their supply chain from start to finish from inventory management, warehousing, distribution, packaging, order fulfillment and same day shipment.

"We can either offer these services as a total package or customize the solution to suit each customer's specific requirements. Either way, the manufacturer will receive a world class service that allows them to concentrate on product development, sales and marketing," he added.

PWH is marketing its services to prominent pharmaceutical companies in Europe and North America and has received an overwhelming response. The company expects to sign a number of heavy weights by the time its Jafza facility is ready.

PWH Jafza Logistics hub will be ready and operational in the first quarter of 2009.

Built on 10,000 square meters of land, PWH storage and logistics facility includes a 6,000 square meters high-tech warehouse. The PWH state-of-the-art, fully temperature controlled, RFID

and barcode supported warehouse is designed to provide optimum storage conditions for sensitive pharmaceutical products and allow efficient order picking and distribution. The warehouse maximizes the use of space through an innovative vertical storage system.

The PWH Jafza facility will be using the latest Distribution Planning & Resource Planning strategies and Control Systems to optimize its efficiencies.

Fire and Safety equipment of the highest standard will protect PWH infrastructure, goods and people.

*Mr. Maher J. Kheder, Business Development Group Director, Pharma World Holdings*

The PWH Logistics hub will also have office, administration and well equipped training facilities. The company's purpose-designed IT infrastructure will allow it to accept orders from the manufacturer's customers directly, process and ship received orders from the warehousing facility, invoice customers directly on behalf of the manufacturer and advise manufacturers on when to order replacement products while giving the customers the option of letting them issue Purchase Orders on their behalf. The company can also handle return inventory levels and provide for the outsourcing of all distribution associated requirements.

Despite being a new company, the firm draws its strength from an enviable track record of venture partners. Banaja International Group is the affiliate responsible for international associations and investments across the MENA region including ties with the Saudi Import Company Banaja, one of the leading Saudi based distributors in the Middle East with a heritage of over 60 years in the healthcare market. Banaja has extensive experience in warehouse management through a portfolio of over 14 warehouses. Pharma World, one of the portfolio companies of the Ithmar Fund, has been operating in the UAE since 1977 and has developed one of the most extensive distribution networks in the UAE covering pharmacies, clinics, hospitals and retail stores.

JAFZA NEWS

JAFZA TO MAKE AVAILABLE NEW SEVEN STOREY STAFF ACCOMMODATION COMPLEX TO COMPANIES SOON

New Facility to accommodate 18,000 persons

A seven-storey staff accommodation complex in Jafza south is expected to be ready soon. The accommodation complex comprises 17 blocks and will be able to accommodate 18,000 persons.

The new facility will have nine blocks for junior staff and eight blocks for executive and senior staff. All the 17 blocks together will make available 3,258 rooms and will accommodate about 13,000 junior and 5,000 executive and senior staff.

A well structured food court is also under construction within the new complex, which will cater to the residents' food and other day to day requirements. The 18,000



Seven-storey Jafza Staff Accommodation in Jafza South

square meters food court will have a 1,700 sq. meters shopping area. The food court is designed to accommodate and efficiently serve 6,100 persons together, at one time. The food court is expected to be ready by June 2009.

To meet the heavy demand for staff accommodation, two more seven-storey blocks are being planned for junior staff, which on completion will accommodate about 3,500 persons.

Jafza has recently made available a four-storey staff accommodation facility in Jafza North. The facility comprising eight blocks accommodates about 5,000 persons including 4,000 junior staff.



Four-storey Jafza Staff Accommodation in Jafza North



Upcoming Food Court in Jafza South



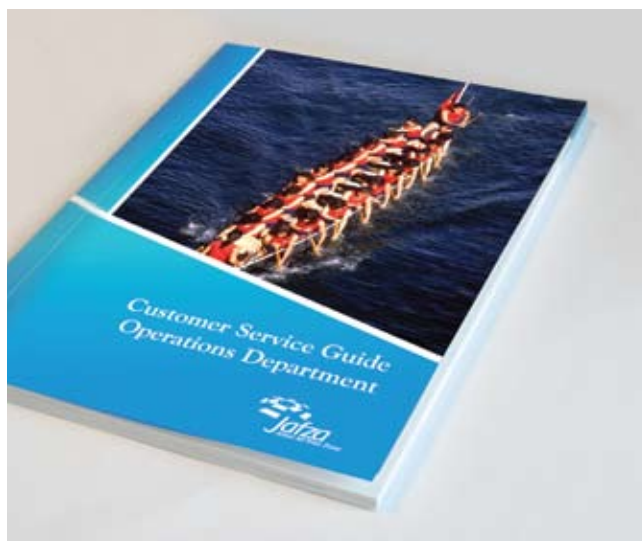
JAFZA LAUNCHES THE FIRST EDITION OF ITS CUSTOMER SERVICE GUIDE

Initiative aims at optimizing customer's operational efficiency

Jafza has recently released the first edition of its 'Customer Service Guide'.

"The Customer Service Guide is a reference manual for customers which enables them to obtain all services in the most efficient way," said Ms. Fatma Salem, Executive Vice President, Operations Department, Jafza, commenting on the utility of the publication.

The 46 page Customer Service Guide is divided into 16 chapters. Each chapter precisely defines the documents required for obtaining various services available and the prescribed application fee. The



prescribed fee requires to be confirmed at the time of submitting the application.

The Customer Service Guide aims to create awareness about the services Jafza offers and the procedures and requirements to avail of these services. Jafza management has sought its valued customers' feedback and suggestions to make the next edition even more useful.

ANSWER FOR SUDOKU

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8	9	6	1	7	2	4	3	5
6	3	8	2	1	4	9	5	7
5	2	4	9	6	7	3	1	8
9	7	1	5	3	8	6	4	2
2	6	9	8	4	1	5	7	3
3	8	5	7	2	9	1	6	4
1	4	7	6	5	3	2	8	9

COMPANY NEWS**JAFZA BASED FINE WINS EMIRATES QUALITY MARK FOR ITS PRODUCTS AND PROCESSES***FINE is the first company in the region to get the coveted certification**FINE Hygienic Paper FZE facility in Jafza*

FINE Hygienic Paper FZE, the market leader in the Middle East's hygienic paper industry has recently won the Emirates Quality Mark certification for its products and manufacturing processes. FINE is the first company in the region to win this coveted recognition.

Emirates Quality Mark is awarded by the Emirates Authority for Standardization and Metrology (ESMA). ESMA is a federal authority, established by UAE Federal Law, as the only reference in the UAE in terms of quality standards. ESMA awards the Emirates Quality Mark to imported and locally produced products after a

thorough assessment of the quality of products and the standards maintained at the manufacturing units.

"The award reflects FINE's long standing commitment to adopting the most advanced quality standards in its manufacturing process. FINE's range of hygienic paper products are regarded as an industry benchmark for quality in the region, the Emirates Quality Mark will inspire us to further elevate our excellence standards," said Peter Janho, Chief Area Officer, FINE, for the Arabian Peninsula and Iran, commenting on FINE's newly won quality accreditation.

The Introduction of 'SteriPro', an in-house developed patented sterilization process that eliminates germs from tissues before they are packed, was one of FINE's pioneering initiatives. Today FINE's deep commitment to excellence is reflected in all its production centres, which are equipped with state-of-the-art machinery, qualified and experienced staff, and the commitment to continuously upgrade production facilities.

"Our commitment to continuous improvement led us to achieve simultaneous certifications to the

ISO 9001 & 14001 in April 2000, which was upgraded to ISO 9000:2000 in 2003 and ISO 14001:2004 in 2006. We intend to be OHSAS 18001 (Occupational Health and Safety Management System) certified soon," says Peter Janho.

Jafza based FINE Hygienic Paper FZE was established in 1989 and is the regional headquarters of the Jordan based Nuqul Group's FINE Hygienic Paper Companies. FINE's regional headquarters in Jafza is responsible for the markets in the Arabian Peninsula and Iran.

FINE's 15,500 square meters facility comprises a state-of-the-art manufacturing centre, a warehousing and distribution facility and a microbiology laboratory to maintain stringent quality control across its product range. FINE offers over 160 hygienic paper and related products including Facial Tissues, Baby Diapers, Feminine Sanitary Pads, Kitchen Towels, and Mediroll Towels etc. from its Jafza facility.

*Mr. Peter Janho, Chief Area Officer, FINE for The Arabian Peninsula & Iran***QATAR STEEL GETS DUBAI MUNICIPALITY CONFORMITY CERTIFICATION***Qatar Steel is the first company in the UAE to receive the licence*

Dubai Central Laboratory (DCL) of Dubai Municipality has recently granted Jafza based Qatar Steel Company FZE a licence to use 'DCL Conformity Mark' on its products. The formal licence agreement was signed by Eng. Hawa Abdulla Bastaki, Director, DCL and Sheikh Nasser Bin Hamad Al Thani, Chairman of Qatar Steel Company FZE at a signing ceremony held at the DCL premises. The licence makes Qatar Steel FZE, the first company in the region eligible to use the DCL quality marking.

As per the agreement, the DCL will supervise and control the use of its Conformity Mark. Under the agreement the products manufactured and supplied

*Sheikh Nasser Bin Hamad Al Thani, Chairman of Qatar Steel Company FZE and Eng. Hawa Abdulla Bastaki, Director, DCL signing the licence agreement*

by Qatar Steel Company FZE will have to be fully compliant to relevant Standard Specifications and the provisions of DCL's General and Specific Rules and the company will also have to carry out quality control testing as per the Internal Product Quality Assurance Plan.

The DCL will carry out the periodic checking of Qatar Steel's compliance of its commitments through implementation of the Independent Testing Plan and through Factory Surveillance Audits. It also has the authority to collect samples from the factory, warehouse, construction site etc. to carry out tests on the samples for verification purposes, whenever necessary.

COMPANY NEWS



SWEDISH HEAVY VEHICLE GIANT SCANIA TO SET UP ASSEMBLY FACILITY IN JAFZA

Seeks to serve the Middle East Markets from its New Regional Centre



Conceptual image of upcoming Scania Assembly and Distribution facility in Jafza

Swedish heavy vehicle manufacturer Scania is setting up a state-of-the-art industrial facility in Jafza to assemble, equip and deliver high quality fully customized vehicles that are adapted to the requirements and operating conditions in the region. This will be Scania's first such facility in the Middle East.

Built on an area of 20,000 square meters Scania's regional assembly and distribution centre will have the capacity to deliver 1,400 vehicles per year. Scania's upcoming facility will also have a well equipped high-tech Technical and Sales Training Centre which will cater to the training needs of Scania's and its dealers' sales and technical staff from the whole region.

"Shorter delivery time, higher quality and faster adaptation to new customer and legal requirements are some of the key advantages of Scania's Jafza facility, which will allow us to rapidly strengthen our position and market share in the growing heavy vehicle markets in the Middle East region," said Fabio Castello, General Manager,

Scania Middle East commenting on its upcoming production facility.

"Scania's model range is based on a unique global modular system that permits a very wide range of vehicle variants to be made using a limited number of parts and components and allows economies of scale in terms of both development and production. From our Jafza facility we will be able to adapt vehicles to our customer's precise transport task and provide them with a huge economic advantage. A focused training facility will allow our support network to be fully aligned to customer needs," he added.

Scania is one of the world's top manufacturers of heavy trucks and buses and industrial and marine engines. The company operates in about 100 countries across the world. Scania is a research and development driven company. Its research and development operations are based in Sweden while most production takes place in Europe and South America. Establishing a production facility in Jafza is part of Scania's strategy to empower its position in important growth markets.

"The oil rich GCC region, due to massive investment in infrastructure and the construction sector, is one of the world's fastest growing markets for heavy trucks



Mr. Fabio Castello, General Manager, Scania Middle East

and buses. The demand for heavy trucks in the GCC is expected to reach 20,000 units per year very soon. The demand for

tourist coaches and public transport buses is also growing at a rapid pace. From our Jafza facility we aim to substantially increase our sales in both the segments and gain greater market share, which is currently around 20%," says Castello commenting on Scania's strategy in the region. The demand for buses in the GCC is expected to cross 10,000 units in the next five years. In Dubai alone the number of buses in operation is expected to reach 2,500 in the next two years compared with about 600 on the roads now.

Scania has achieved 150% growth in its sales in the region in the last five years. In the UAE, which is its biggest market, Scania has posted over 170% growth during this period.

Scania is expected to start operations in early 2009. It will initially assemble and customize vehicles for construction haulage such as tippers and transit mixers. It presently caters to the GCC. In the second phase of development Scania expects to expand its reach to other neighboring markets as well.

JAFZA NEWS**JAFZA WALKS AWAY WITH TWO AWARDS AT SCATA 2008***Wins 'Outstanding Achievement' and second consecutive 'Industrial Area of the Year' recognitions*

Jafza was chosen for the 'Outstanding Achievement of the Year' award, besides being named the 'Industrial Area of the Year' which it won for the second consecutive year, on Wednesday, May 28, 2008 at the Supply Chain & Transport Awards 2008, the leading celebration for the region's shipping, cargo and logistics industries.

Organised by ITP Business Publishing, the awards ceremony held in Dubai, brought together more than 200 top executives from the Middle East transportation and logistics industries.

16 awards were presented at the ceremony with categories covering the logistics, sea freight and air cargo sectors. The winners were judged by a prestigious panel of industry experts, selected from within the Middle East logistics industry.



Mr. Ibrahim Al Janahi, Senior Vice President, Commercial Sales, Jafza receiving SCATA 2008 'Outstanding Achievement of the Year' award

The biggest award of the night, the 'Outstanding Achievement of the Year', was presented to Jafza for its exceptional overall business performance in 2007, both regionally and internationally, impressive increase in the number of



Dr. Mohammed Al Banna, Vice President, Commercial Sales, Jafza receiving SCATA 2008 'Industrial Area of the Year' award

customers, employee care, expansion initiatives, consistent growth, its contribution to Dubai/UAE GDP, innovative branding initiatives and its outstanding contribution in the growth of the Middle East's logistics and sea freight industry.

Jebel Ali Free Zone has reached record occupancy levels of well over 6000 clients in 2007 and is projected to double its clientele in 2010 with its multi billion dirham South Zone expansion which is already well under way. The company's contribution of 26 percent to Dubai's GDP in the last year, its consistent growth rates, ambitious South Zone expansion plans and its branding initiative, "Jafza. Where Else?" were among the several deciding factors that won over the judging panel at this year's Supply Chain and Transport Awards.

Now in its second year, the annual Supply Chain & Transport Awards set out to honour the regional and international players that have gone above and beyond in terms of their industry contribution.

IMPORTANT VISITING DELEGATIONS (MARCH-JUNE 2008)

A high power Gabon delegation led by HE President El Hadj Omar Bongo Ondimba visited Jebel Ali Port and Jebel Ali Free Zone on June 04. They were received by Mr. Jamal Majid Bin Thaniah, Executive Vice Chairman of DP World and Group CEO of Port & Free Zone World and Ms. Salma Hareb, CEO of Jafza and Economic Zones World and other Dubai World officials at the Free Zone. The Gabon delegation discussed various possibilities to enhance mutually beneficial commercial co-operation between Gabon and Jafza and DP World with Jafza and DP World officials.



A 35-member high power delegation from Ghana, led by HE, the Vice President of the Republic of Ghana, Mr. Alhaji Aliu Mahama, visited Jafza on March 17. The delegation was welcomed by Ms. Salma Hareb, CEO of Jafza and Economic Zones World, at the Free Zone. The delegation discussed various mutually beneficial bilateral investment opportunities with Jafza chief.



A VIP business delegation from Brazil, led by Governor of Bahia state of Brazil, HE Jaques Wagner, visited Jafza on April 27. The delegation was received by Mr. Ibrahim Al Janahi, Senior Vice President, Commercial Sales, Jafza at the Free Zone. Mr. Janahi, in his presentation, briefed the delegation on the Free Zone's value offerings and Jafza business vision to create a global platform of special economic zones, logistics and industrial parks across the world.



HE Hiroshima Okuda, official envoy of the Japanese Prime Minister, accompanied by HE Takuma Hatano, Ambassador of Japan and HE Hiroyasu Kobayashi, Consul-General of Japan, visited Jafza on May 25 to explore business opportunities in the UAE in general and Dubai and Jafza in particular. The delegation was received by Mr. Ibrahim Al Janahi, Senior Vice President, Commercial Sales, Jafza, who in his welcome address briefed the VIP guests on the investment environment in Dubai and the available infrastructure, especially in Jafza, where more than 100 Japanese companies are currently based.



A high power five member business delegation from Cuba, led by Mr. Luis Alberto Rodriguez Lopez, President of Cuban Business Administration Group visited Jafza on March 17. The delegation was received by Mr. Jamal Majid Bin Thaniah, Executive Vice Chairman, DP World and Group CEO, Port and Free Zone World and Ms. Salma Hareb, CEO of Jafza and Economic Zones World at the Free Zone. The delegation signed an MoU with Jafza chief for exploring mutually beneficial business opportunities.

LOGISTICS



DP WORLD WINS C-TPAT CERTIFICATION

Becomes the First Port Operator Worldwide to Achieve C-TPAT Recognition



Mr. Mohammed Sharaf, CEO DP World

DP World has been certified as a partner in the Customs-Trade Partnership against Terrorism (C-TPAT) initiative by US Customs and Border Patrol this month. By achieving this certification DP World becomes the only international port operator to have achieved this recognition.

This certification is primarily based on DP World's full compliance to the international ISO 28000 security standards, which are independently audited. DP World was the first maritime terminal operator to achieve the ISO 28000 certification and is currently

rolling out the standards throughout its network of 44 terminals. Commenting on this remarkable achievement DP World CEO Mohammed Sharaf said: "We are proud to be part of the C-TPAT initiative and to have achieved certification for all our terminals. The recognition stands for our commitment to maintaining and managing high levels of security standards, procedures and processes at our terminals, this in turn contributes to international efforts to secure the global supply chain. We regard security as a baseline service for our customers. This important validation provides DP World's customers with C-TPAT benefits, including priority clearance of containers, training and sharing of information, which will help the efficient flow of goods to market."

DP World is also involved in the US Government's Container Security Initiative (CSI), which sees US customs officers based in 14 DP World terminals to inspect containers bound for the US. In addition, DP World is also taking the lead in the most recent public/private initiative to develop and adopt container scanning and tracking technology, participating in the Secure Freight Initiative (SFI) pilot with the US Government. DP World's terminals in Southampton, UK, and in Karachi, Pakistan are two of the three pilot locations currently rolling out scanning for nuclear and radioactive materials.



DP WORLD UAE IMPLEMENTS AUTOMATED GATE SYSTEM AT JEBEL ALI PORT

Initiative to substantially Improve Cargo Movement at the Port

DP World UAE has implemented "Asraa" automated gate system throughout container Terminal 2 at the Jebel Ali Port.



Mr. Mohammed Al Muallem, Managing Director of DP World UAE

Following the implementation of an automated gate system last month heavy vehicles are no longer required to stop at the security to obtain an entry gate pass or to finalise exit transactions.

As part of the "Asraa" automated gate system, a special tagging device with a microchip is fixed on the truck's chassis. The microchip is detected by the sensors at gates fitted with Radio Frequency

Identification (RFID) machines to record entry and exit through the automated gate. A similar system is now being implemented at container Terminal 1 as well.

"The new automated system is a major step ahead in our drive to achieve complete automation of services at the Jebel Ali Port. By introducing the automated gate system we are not only eliminating traffic congestion but also eradicating a number of lengthy procedures, increasing productivity at our ports and improving customer satisfaction. Our customers will now be able to have their goods cleared and shipped at a much faster speed," said Mohammed Al Muallem, Managing Director of DP World UAE commenting on the Port's new initiative.



Jebel Ali Port



JAFZA BASED GAC GROUP ACQUIRES OBC, A UK SHIPPING AND LOGISTICS MAJOR

Merger strengthens GAC presence in North Sea Oil & Gas Sector



GAC Headquarters in Jafza

The Jafza based GAC Group has announced the amicable acquisition of UK-based shipping and logistics

group OBC in a move described by both parties as strategically astute. The acquisition, which comes into effect on

31 March 2008, will see OBC rebranded as GAC-OBC while continuing to handle vessels in ports throughout the UK, the Netherlands and the US Gulf Coast where OBC has branch offices. There is a strong strategic fit between GAC and OBC. Besides giving GAC an important foothold in the port of Rotterdam and complementing its existing US operation, OBC is strong in the North Sea oil and gas sectors and this is where GAC has long term development interests.

GAC has built a close relationship with OBC since 2005 when the Company became part of its Global Agency Network.

OBC was established in 1979 in Teesside in North-East England, focusing on Tanker Port Agency, Offshore Logistics, Liner Agency and Freight Forwarding. It has since evolved to add a Business Travel Agency and dry bulk operations to its portfolio of services. The Company currently handles around 7,000 port calls per year.

Founder-owners Bill Brough and John Wignall will remain as non-executive Directors of the GAC-OBC board, ensuring that their knowledge and experience is retained and that there is continuity in management. Current Managing Director Peter Cole will remain in that role in the rebranded GAC-OBC.

JAFZA UPDATES CLIENTS ON FACILITIES, INFRASTRUCTURE DEVELOPMENT AT BUSINESS GET-TOGETHER

As part of its corporate strategy to intensify its client interaction, Jafza on May 07, 2008 invited a select group of clients to a Business Get-together and provided them with detailed updates on the latest developments in Jafza, including improvements to infrastructure, facilities and services.

Ms. Salma Hareb, CEO of Jafza and Economic Zones World, Mr. Ibrahim Al Janahi, Senior Vice President, Commercial Sales and Mr. Talal Al Hashemi, Senior Vice President, Property Development along with other EZW officials held general discussions on new developments in operations and logistics, and addressed specific customer concerns.



Ms. Salma Hareb and Mr. Ibrahim Al Janahi at the Jafza Business Get-together in May

JAFZA HOSTS SECOND CUSTOMER-MANAGEMENT GET-TOGETHER



Jafza Customer-Management Get-together in June

As part of its customer communication plan, Jafza has on June 11, 2008 held its second informal Customer-Management Get-together.

The event provided effective one-to-one networking opportunities between clients and Jafza customer service

team. Present at the event were representatives from Dubai Customs, Dubai Chamber of Commerce and Industry and the Environment, Health and Safety Department (EHS). The management team took note and addressed customers concerns at the event.

EZW HONOURS STRATEGIC BUSINESS ASSOCIATES



EZW honours Strategic Business Associates

Economic Zones World (EZW) hosted a business Get-together on May 06, 2008 for its business consultants and associates, who have endorsed and promoted EZW and its Group companies among the prospective investors across the world, playing a key role in the expansion of the profile of Economic Zones World Group companies in 2007.

The corporate get-together provided EZW with an opportunity to update its business consultants and

associates about the developments taking place within EZW and to explore possibilities for mutually beneficial business collaborations.

Senior officials from EZW thanked attendees individually for their continuous support and involvement in the growth of EZW. EZW at the event felicitated top associates for their distinguished contribution in the EZW Group's impressive growth in the last fiscal year.

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