



Jafza bi-monthly newsletter

# THE Zone

## JAFZA INTERNATIONAL SIGNS MOU WITH MFZ AUTHORITY TO DEVELOP ECONOMIC ZONE IN LIBYA

*Agreement to Study Partnership Options on the Project*



Mrs. Salma Hareb, CEO, Jafza and Economic Zones World and Dr. Muftah Azzuza, Chairman, Misurata Free Zone Authority after signing the MoU

Jafza International has, earlier this month, signed an MoU with Misurata Free Zone Authority to develop and operate the Misurata Economic Zone in Libya. The agreement signed between Mrs. Salma Hareb, CEO, Jafza & Economic Zones World and Dr. Muftah Azzuza,

Chairman, Misurata Free Zone Authority seeks to explore the options of either forming a joint venture to own, develop and operate the Misurata Free Zone (MFZ) or to grant Jafza a 30-year concession to develop and operate the free zone. Libya is a hydrocarbon-rich country,

but has one of the least diversified economies in the region. It started its transition to market economy in 2002 after 10 years of international economic sanctions. Since then, Libya has been making continuous efforts to liberalise its economy and foreign trade, achieving

increasing economic growth.

The Misurata Free Zone project is considered Libya's major initiative to diversify its economy and to set in motion the development dynamics in the country which will eventually reduce its heavy dependence on oil.

Keeping the critical importance of the Misurata project in view, MFZ sought Jafza's support in developing the project right from the beginning.

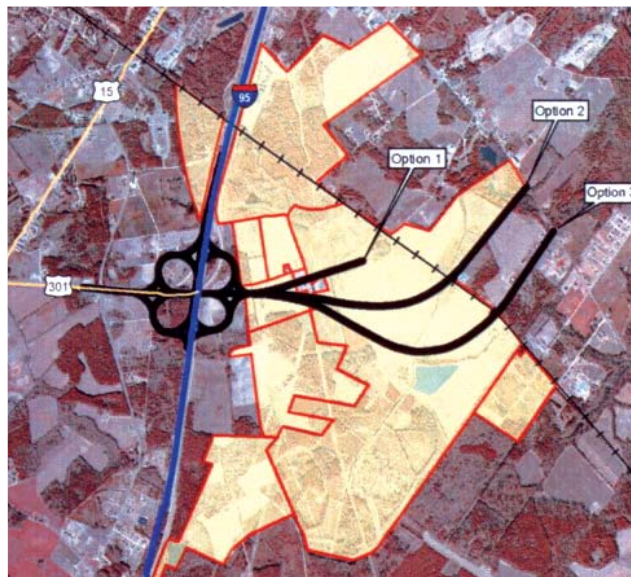
Jafza International was appointed as a consultant to the Misurata Free Zone project two years ago and has conducted a commercial feasibility study of the project and developed a master plan for the free zone. The present MoU takes the MFZ-Jafza association to the project's final stage. Jafza, through the implementation of the Misurata Free Zone project, will position Libya as the region's most efficient export hub to Europe, Africa and the Caspian region.

Covering an area of 3539 hectares, the Misurata Free Zone will be developed in two phases. Phase one will be built on an area of 370 hectares followed by a bigger development built on an area of 3,000 hectares.



## JAFZA INTERNATIONAL TO BUILD ITS FIRST NORTH AMERICAN LOGISTICS PARK IN SOUTH CAROLINA

*Acquires 1,300 Acres Land for the Proposed Development*



Jafza International, in a major investment initiative to establish its first North American Logistics and Industrial Park, has acquired around 5.2 million sq. m. (1,300 acres) of land in Orangeburg County in South Carolina, USA.

Jafza Int'l will invest over USD 600 million to build a very sophisticated, high-tech and efficient logistics and industrial park on the acquired property. The proposed state-of-the-art development, when implemented, will attract a foreign investment of over USD 1.2 billion and is estimated to generate around 10,000 job opportunities for the local

population in the next ten years.

The proposed project, on completion, will play a key role in sustaining long term growth of the region. Jafza Int'l plans to leverage its huge experience and long relationship with more than 6,000 of the world's finest companies to attract value investments into the park. The quality investment will generate high-wage employment opportunities in the county and will eventually provide a strong boost to the local and regional economy. The direct and multiplier effect of the project will create a new dynamic community and will completely transform the county's existing economic profile.

According to the US Census Bureau's recent 2006 American Community Survey, Orangeburg County ranks tenth poorest among the counties with populations greater than 65,000 and its

unemployment rate stands at about 10 per cent.

The project site is approximately 80 km west of Charleston, along I-95, the main North-South highway and is located close to four regional airports and a rail line owned and operated by CSX. The land is in the region marketed by the county as the global logistics triangle. The triangle, which consists of the area in and around US 301, I-26 and I-95 has been promoted as prime property for the development of a logistics and distribution centre. The county's economic development department has been looking to develop the Interstate 95 corridor for a long time.

The proposed logistics and industrial park will serve four major ports of Savannah, Charleston, Wilmington and Norfolk.

The Jafza Int'l South Carolina Logistics Park project site

**TECHNOPARK****BAKER HUGHES ADDS MANUFACTURING FACILITY TO ITS UPCOMING DEVELOPMENT***Multi-million Complex in TechnoPark to be ready by the Year end**Baker Hughes' upcoming facility in TechnoPark - aerial perspective*

The world's leading technology solution provider to the Oil and Gas Industry, Houston-based Baker Hughes, has added an 8,300 sq. m. manufacturing facility to its upcoming USD 55 million

technology complex in TechnoPark, in Dubai.

Spread over an area of over 121,000 sq. m. in two diagonally opposite plots,

the Baker Hughes Complex comprises Regional Headquarters, Training Centres, Training Centre Workshops, Food Courts and a Prayer Building in the North, and a Manufacturing Facility, Operations Area, Warehouses, Labs, Maintenance Areas, Office Buildings, Meeting and Conference Facilities, Food Courts and a Prayer Building in the Southside Plot.

The 3,760 sq. m. ground + one storied Baker Hughes Regional Head Office building provides office space for various departments of Baker Hughes Inc. for the Middle East and the Asia Pacific region. The 3,635 sq. m. ground + one Regional Headquarters Training Centre Building comprises 16 training rooms with a capacity of 24 trainees each, and one auditorium. The 1,938 sq. m. Training Workshop comprises facilities for various Baker Hughes' technology solutions for various phases of oil and gas development such as drilling, formation, evaluation and production. Baker Hughes' one-

of-its-kind state-of-the-art training facilities in TechnoPark will be able to accommodate 350 trainees at one time.

Baker Hughes provides efficient and reliable technology to find, develop, produce, and manage oil and gas reservoirs. Baker Hughes operates in over 90 countries worldwide providing products and services to international and national oil and gas companies.

The upcoming Baker Hughes Complex is owned by Jafza-based Oilfield Supply Centre, an established provider of logistics services to the oil, gas and power generation industries in the Middle East and is leased to Baker Hughes on a long-term basis.

When fully operational the complex will provide employment to more than 1000 people and will be able to develop a highly-skilled diverse human resource base in various streams of the Oil and Gas Industry.

**TECHNOPARK NOMINATES EMIRATES BANK AS ITS PREFERRED BANK***EBI to Offer a Comprehensive Banking Package to TechnoPark Companies**Mr. Hamad Al Hashemi, MD, TechnoPark, Mr. Abdul Wahed Al Fahim, GM Corporate Banking, Emirates Bank and Mr. Asim Al Abbasi, CFO, Economic Zones World after signing the MoU*

TechnoPark recently signed a Memorandum of Understanding with Dubai-headquartered Emirates Bank International (EBI), the largest bank in the Emirate of Dubai by assets, nominating them as their preferred bank within TechnoPark, to provide comprehensive banking services to its companies.

Emirates Bank, in the capacity of a preferred bank, will offer TechnoPark

companies a comprehensive banking package and will take due diligence and procedures to set up banking accounts for them. Emirates Bank's banking package includes a gamut of corporate banking products, priority banking services and online transaction banking.

The MoU grants rights to Emirates Bank to set up a suitable number of branches and ATMs at the TechnoPark premises.

**DUBAI ATTRACTS AED 800 MILLION DESIGNER STONE PLANT INTO THE EMIRATE***EDS to Set up Region's first Manufacturing facility for Engineered Quartz Stone in the TechnoPark*

Emirates Designer Stone, with Breton SPA - the Italian company that developed quartz processing technology, will invest AED 800 million to set up a high-tech engineered quartz stone manufacturing facility in TechnoPark. The facility will have a total of five high-tech Breton production plants in the next two years. The first of these plants is expected to be complete and operational in the first quarter of 2008.

Breton's proprietary quartz processing technology uses raw quartz crystals ranging in size from coarse grains to the size of rock salt. Once the quartz is ground and selected, the crystals are combined with bonding agents (polyester resin) and colour, then heated and vibro compacted to form an impenetrable surface. The resulting slabs are a matrix of 93% quartz and 7% resin binders and pigments, free of fissures and cracks, and impervious to water, moisture or bacteria. After curing, the slabs are cut into sheets, which being exact in appearance, then serve as an ideal substitute to natural stone

*Mr. Hamad Al Hashemi, MD, TechnoPark*

in a variety of flooring, wall cladding and kitchen bench-top products. These engineered quartz stones are scratch and acid resistant and require no maintenance.

Around 70% of Emirates Designer Stone production is meant for international markets namely North America, Europe and Australia. Its location in TechnoPark, which is between the region's biggest port and the airport, is, therefore, very strategic. Emirates Design Stone expects to achieve a turnover of over AED 3 billion within the next five years.

## ROMANIA SHOWS KEEN INTEREST IN JAFZA'S UNIQUE BUSINESS MODEL

*We want to enhance trade and investment relations with Dubai, says Romanian minister*



HE Ovidiu Silaghi with Mrs. Salma Hareb and Senior DP World and Jafza officials

A high-level delegation from Romania led by HE Ovidiu Silaghi, Romanian Minister of Small & Medium Enterprises, Commerce, Tourism and Liberal Professions recently visited Jebel Ali Free Zone (Jafza). The objective of the visit was to seek ways for enhancing cooperation between Romania and Dubai and having a better understanding of Jafza's success over the years.

Mrs. Salma Hareb, CEO, Jafza and Economic Zones World hosted the meeting along with Mr. Anil Wats, Executive Vice President and Chief Operating Officer, DP World, and Mr. Samir Chaturvedi, Vice President, Business Development, Jafza International.

Introducing Jafza to the delegation, Mrs. Salma Hareb explained the important role Jafza has played and continues to play in the overall development of Dubai. She also shared Jafza's dynamic business vision of creating a global platform of special economic zones, logistics parks and business parks, to facilitate international trade, industry and commerce across the world. During the course of her presentation Mrs. Salma Hareb extended Jafza's support in developing an integrated logistics infrastructure and business platform to establish Romania as a major trading hub for Eastern and Central Europe.

DP World, Jafza's important sister organisation, has already made huge investments in Romania's Constanta Port. Economists and financial experts feel that a Jafza-like

business platform can be a major catalyst for the development of the Romanian Industries and Logistics sector besides improving the overall trade in East/Central Europe. They are of the opinion that the improved infrastructure and better connectivity to the Eastern and Central European region will also increase the throughput of the Romanian ports.

Minister Silaghi, was very impressed with Jafza's developments in Dubai and praised Jafza's rapid growth and its customer-centric approach, which, according to him "made Dubai a business hub for the entire Middle East". He expressed the Romanian government's keen interest in enhancing trade and investment relations with Dubai. He agreed that Jafza's proposed network will have a very positive impact on the Romanian economy and invited the Jafza team to visit Romania for holding advanced discussions with the Romanian Government on the way forward in this cooperation.

Romania is the second largest country in Central and Eastern Europe. It is currently pursuing structural reforms for building a competitive market economy capable of withstanding the pressure of the European Union integration. As part of this process, the government seeks to build institutions and design and implement public policies that would fundamentally transform the Romanian economy. At this juncture having an integrated logistics infrastructure platform based on the Jafza model will be a great boost to Romania's reform endeavours.

## CEDARS OPENS DEDICATED VISA MEDICAL SECTION AT THE HOSPITAL

*Initiative to Provide Faster Service to Jafza and Jafza Company Employees*



Ms. Fatma Salem, Executive Vice President, Customer Service, Jafza and other Jafza officials with Cedars Doctors at the hospital

Cedars-Jebel Ali International Hospital has recently built and set up a dedicated Visa Medical section within the hospital premises. The new Visa Medical section seeks to provide faster and more efficient services to the large number of Jafza and Jafza-based company employees. With a staff strength of eleven, this section, exclusively open for Jafza employees from 8:30 a.m. to 3:00 p.m., from Saturday to Thursday, performs around 200 medicals on an average per day.

Since 2002, Cedars-Jebel Ali International Hospital has been the only authorised

private hospital in the Jebel Ali area to do Visa Medical processing for Jebel Ali Free Zone, Media City, Internet City and Knowledge Village company employees and their dependents.

Cedars' Visa Medical Department currently caters to an average of 300 persons per day. Medical reports are released after 3 working days. Urgent reports are, however, available in 24 hours at extra charges. Cedars' Visa Medical section is open from 8:00 a.m. to 11:00 a.m. from Saturday to Thursday and from 8:00 a.m. to 11:00 p.m. on Fridays.

## JAFZA ALL SET TO LAUNCH REDESIGNED CUSTOMER CENTRIC BUSINESS PROCESSES

*New IT solution to ease doing business in Jafza*

As part of its mission, Jafza is dedicated to be the Business Partner of its customers. Within this perspective, Jafza's management decided to review its business processes and the supporting IT systems in order to provide faster, more reliable and efficient services. Jafza is now all set to launch its new IT solution called FRECOMS.

FRECOMS, based on Oracle E-Business Suite, will replace earlier generation, in-house developed FZ Systems with more efficient, versatile and customer oriented processes and services for Jafza's day-to-day operations.

The new solution introduces a wider range of services on the Dubai Trade Portal, both in number and in functionality. This means customers will have more freedom to apply and receive services online, in the comfort of their offices rather than queuing up in Customer Service. The enhanced eServices will make submissions, querying and status trackings easier than before.

Not visible directly to customers, the new system introduces seamless



integration and real time data and information updates. Enhanced security aspects will ensure only authorised personnel can access, see and update critical information. Multi-channel communication via Email, Fax and SMS will also be possible, in addition to Portal eServices.

This state-of-the-art, customer-driven system once again reiterates Jafza's firm commitment to customer-focused service excellence.



## JAFZA PIONEERS IN INTRODUCING INTELLIGENT INFRASTRUCTURE IN FREE ZONES

*Appoints Cisco as Its Technology Consultant*



Senior Jafza and Cisco officials after signing the agreement

To further boost its position as an excellence-driven customer-centric free zone, Jafza plans to use technology to offer exceptional value to its stakeholders. To achieve this, it has recently appointed American technology giant Cisco as its technology consultant.

Cisco, as a part of its mandate, will formulate the overall technology strategy for Jafza's AED 2 billion iconic Convention Centre Complex. Based on Cisco's Connected Real Estate Framework, the Convention Centre Complex will feature intelligent buildings and infrastructure components, offering value added services that are built on a converged IP network backbone.

Cisco will be responsible for overseeing the design and implementation of all real estate electrical systems and creating the value added services catalogue, which will be offered to the tenants of the complex.

The Cisco Connected Real Estate Framework will be based on the Internet Protocol (IP) network as the fourth utility in the development, in addition to water, gas and electricity.

The concept will allow the Convention Centre project to realise significant benefits in process efficiencies, simpler operations, higher workforce productivity, reduced capital and operational costs, superior security and an opportunity to offer value added services to its clients.

Due to be completed by the end of 2009, the Convention Centre Complex is spread over an area of 72,000 sq. m. and will include 22 meeting and conference rooms, exhibition halls, a 700-seat modular auditorium, a fitness centre, a recreational area, as well as 22 retail outlets. The complex will also comprise a twin-tower commercial building that will house 1,274 offices, a 322-room four star hotel and a 4,100 space car park.

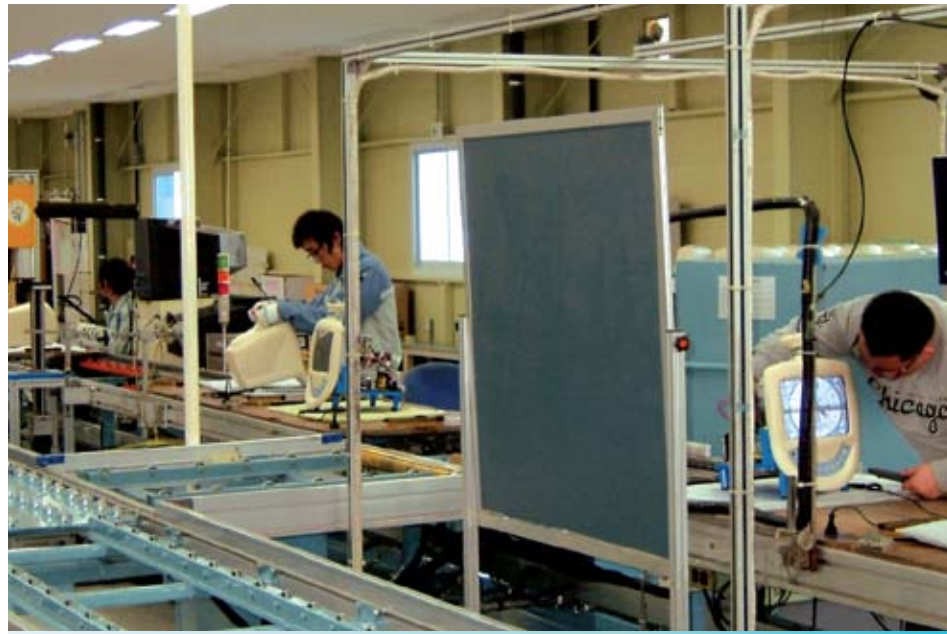
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## KTV MIDDLE EAST SETS TONE FOR ITS AGGRESSIVE EXPANSION PLAN

*Seeks to Harness Growth through Strategic Partnerships*



One of the KTV facilities

Jafza-based KTV Middle East FZE, the region's first LCD TV manufacturer, has initiated a strong marketing drive to secure a firm foothold in the region. As a part of its growth strategy, KTV plans to develop a strong dealer and distributor network, as well as a chain of strategic partners in the region.

"KTV Middle East has pushed forward its expansion plan by signing a number of value-driven partnership agreements recently," said Saad Al Khanbashi, General Manager, KTV Middle East FZCO, commenting on KTV's growth strategy in the region. "According to one of these agreements, KTV Middle East will provide Kuwait-based Integrated Oriental Group (IO Group) with multi-screen central systems in 48 different locations within Kuwait. The KTV system will enable IO-Group to control and manage displays, program inputs and power on/off from one central location via the Internet network. KTV Middle East has signed another agreement with Daniel Middle East to jointly launch an in-room communication system for the UAE's hotel sector. The new product provides hotel guests with in-room communication, information and entertainment options in a computer-less environment through high-definition LCD monitors," he added.

KTV Middle East FZE is a collaborative venture between Korea-based KTV Global Corporation and Saudi Bin Laden Group and Abdalla Baroum and Sons Group, for the Middle East, Asia and Africa region. KTV Middle East FZE was established in Jafza in October 2005.

In the last one and half years, KTV has made impressive inroads into the Middle East markets. KTV currently has sales offices in Saudi Arabia, Kenya, Egypt and Iran.

KTV's current focus is on LCD/PDP, security (CCTV, etc.) and RV products. It has recently launched "Multi Screen System" and "Thin Client Technology", a next generation Server integrated solution. It has started production of 42-inch multi TV screens with a 2cm frame in its Jafza facility. The Multi-Screen system is capable of displaying images on any screen size with superior clarity. These Multi-Screen systems can be controlled by users remotely from one control centre using specialised software. "It is for the first time that such screens are being produced at a global level in Dubai," said Saad Omar.

KTV expects sweeping growth in its sales figures in the coming years. To efficiently meet this growth KTV plans to build a dedicated manufacturing facility in Jafza. It has already leased an 11,000 sq. m. plot in Jafza South for its state-of-the-art facility.



Mr. Saad Al Khanbashi, GM, KTV ME FZCO

**COMPANY NEWS**

**BRIDGESTONE MIDDLE EAST-AFRICA SALES DOUBLES IN THE LAST SIX YEARS**

*Expects Even Better Growth in the Current Fiscal*



Jafza-based Bridgestone Middle East & Africa FZE, a fully-owned subsidiary of Bridgestone Corporation, the world's largest tyre makers, has seen more than a hundred per cent growth in its Middle East and Africa sales since the turn of this century.

"By achieving more than a 15% year-to-year growth, we have retained our market leadership in this region as well," said Yujiro Kanahara, President Bridgestone Middle East & Africa FZE, commenting on Bridgestone's consistent impressive growth. "I believe that the market preference of Bridgestone tyres results from our long-term commitment to the region, assuring optimum driving safety and superior performance even in the most demanding market conditions," he added. Bridgestone has more than a 30% market share in the truck and bus tyre sector and a 15% market share in the passenger cars including four wheel drive tyres in the region.

Though Bridgestone as a brand was

known and present in the Middle East for more than six decades, its first own local office was established in Dubai in the mid 70s. Bridgestone continued to grow steadily, keeping pace with the economic development in the region, ever since.

In order to manage its rapidly growing business more efficiently, Bridgestone, in 1999, established Bridgestone Middle East FZE in Jafza to look after product planning, pricing, promotions, dealer training and product distribution in GCC countries and Iran except Saudi Arabia. Bridgestone built its own facility in the free zone in 2003, which comprised a 12,960 sq. m. state-of-the-art warehouse, an office block and a dedicated training centre. The training centre offers a number of need specific training modules to provide appropriate training to its dealers, distributors, and their sales and service staff, and also for creating awareness about the role of tyres in driving safety among its direct customers. The training centre also provides time to time training to

Bridgestone staff in the region.

With the custom designed facility in place Bridgestone continued to show impressive growth despite trying market conditions. The growth eventually drove Bridgestone to almost double the area of its warehouse to 23,400 sq. m. in the last three years.

In order to serve this dynamic region more efficiently, Bridgestone Corporation, in October, 2006 established Bridgestone Middle East & Africa FZE as its Middle East & Africa Tyre Business Strategic Business Unit (SBU). The new Jafza-based entity now covers more than 70 countries in the Middle East and Africa region.

"The Middle East & Africa SBU has been set-up to speed up decision making and action, and optimising regional strategy by identifying market trends by coming close to the customer and the market," said Yujiro Kanahara, President Bridgestone Middle East & Africa FZE. "The initiative has already made a

positive impact on the Bridgestone business in the region, which has posted about 20% growth in the first half of 2007, compared to the same period in 2006," he added.

With the new mandate and profile Bridgestone seems all set to climb to the next level of growth despite growing competition in the region.



*Mr. Yujiro Kanahara, President Bridgestone Middle East & Africa FZE*

## ECONOMIC ZONES WORLD TO PROVIDE BUSINESS CENTRES IN ALL ITS GROUP COMPANIES

*Appoints Regus Group to Run The Upcoming Facilities*



*Mrs. Salma Hareb, CEO, Jafza and Economic Zones World with Mark Dixon, CEO, Regus Group at the signing of the contract*

Economic Zones World recently signed an agreement with Regus Group to appoint them as the Manager and Operator for the upcoming dedicated "Business Centre" facilities in various new developments under progress in its business units, within the country and overseas. United Kingdom based Regus Group is one of the world's largest provider of outsourced workplaces for companies of any size. Regus operates over 950 business centres across 400 cities in 70 countries serving over 200,000 clients daily.

Economic Zones World's Business Centre initiative aims at providing world-class short-term fully-equipped office services to companies or individual entrepreneurs who want to explore or seize business opportunities locally or in the region. The business centres will be engineered to facilitate businessmen to fully focus on their core business objectives rather

than the administrative side of it. The flexible terms for leasing office spaces will substantially reduce the company's operating cost.

EZW-Regus managed Business Centres will comprise a client-driven mix of offices, meeting rooms, conference rooms and business lounges, equipped with advanced communication systems including video conferencing, broadband network access and full IT, administrative and business support services including catering.

The Business Centre is another Economic Zones World's business solutions to enhance client experience at EZW business units.

The first Business Centre in upcoming Jafza View 18 & 19 in Jebel Ali Free Zone is expected to be ready early next year.

## SOME IMPORTANT VISITING DELEGATIONS: JULY - AUGUST 2007



*A five-member business delegation from Pakistan visited Jafza on August 12 to explore possibilities for setting up business in the Jebel Ali Free Zone. The delegation was received by senior Jafza officials at the free zone.*



*A high-powered Italian trade delegation including the President of the Italian Institute of Foreign Trade (ICE), recently visited TechnoPark to strengthen cooperation in the field of science and technology between the two countries. The delegation was received by TechnoPark MD, Mr. Hamad Al Hashemi, at TechnoPark.*



*A high-level Tunisian delegation, headed by HE Afif Shalabi, Minister of Industry and Energy and Small and Medium Enterprises, visited Jebel Ali Free Zone (Jafza) recently to get acquainted with the Jafza Business Model. The delegation was received by Mr. Ibrahim Al Janahi, Senior Vice President Commercial Sales, at the free zone.*



*A high-profile Korean business delegation, headed by Dr. Choo Chin-Woo, Vice Chairman of the Korean International Trade Association, visited Jafza recently to study the possibilities for establishing business in the Jebel Ali Free Zone. The delegation was received by Mr. Ibrahim Al Janahi, Senior Vice President-Commercial Sales, Jafza at the free zone.*



*A seven-member delegation from The Overseas Coastal Area Development Institute of Japan (OCDI), led by Mr. Yoshinori Shimizu, General Manager, MOL Middle East, visited Jafza on August 15 to study the Jebel Ali Free Zone's current profile and its rules and regulations. The delegation was received by Dr. Mohammed Al Banna, Vice President, Commercial Sales, Jafza at the free zone.*



*A high-profile nine member delegation from Thailand led by Mr. Pachaya Jarroenkitchaichana, Assistant MD, JSSR Auction Company Limited, visited Jafza and the Jebel Ali Port on 2nd August to explore possibilities for establishing the auction business at the Jebel Ali Free Zone. The delegation was received by Senior Jafza and DAZ officials at the free zone.*

## LOGISTICS



## DP WORLD-UAE OPENS SECOND CONTAINER TERMINAL IN JEBEL ALI FOR BUSINESS

*New Terminal to Support Booming Regional Trade and Jafza Companies' Huge Growth*



*APL Dubai was the first vessel to berth at DP World's Terminal 2*

DP World-UAE, having completed the first phase of its Terminal 2 project, announced the opening of its second container terminal in Jebel Ali Port for business last month. The new terminal, with a quay length of 1.6 km, consisting 4 berths, has a handling capacity of 2.5 million 20-foot equivalent units (TEUs). With a draft of 17 meters alongside, the terminal is fully capable of accommodating the biggest of the new generation 13,000 TEU mega container ships.

Mohammed Al-Muallem, Senior Vice President & Managing Director, DP World-UAE, commenting on Jebel Ali Port's Terminal 2 said, "The second and the final phase of Terminal 2 construction will be completed in 2008. Upon completion Terminal 2 will cover an area of 180 hectares and will have 2,600 meters of quay length consisting 7 berths and a draft of 17 meters alongside. The terminal will be fully equipped and operational in the first quarter of 2009. Once fully operational, the terminal will push the Jebel Ali Port's

current annual handling capacity of 9 million TEU to 14 million TEUs.

"Terminal 2 will be able to efficiently support booming regional trade and Jafza-based companies' sharply growing import and export needs while keeping us ahead of our competitors in the global shipping industry."

Dubai's trade-driven economy has been developing rapidly during the past six years with a compound annual growth rate of 13%.

Terminal 2 has started receiving main line vessels on a regular basis. The new terminal is currently equipped with state-of-the-art equipment and machinery, including 8 Super Post Panamax cranes and 10 RMGs. The mega crane operating at Jebel Ali terminals are among the world's largest and the most efficient cranes and are capable of lifting two 40-foot containers or four 20-foot containers in one move from ship to quay or quay to ship. Once fully functional, the terminal 2 will have 29 cranes operating at the terminal. To enhance the port's operations capability, Terminal 2 will use advanced Navis Sparks operational system, which will be equipped with an automated gate

access system. The automated gates are expected to be ready at the Jebel Ali Port shortly. DP World is the first global marine terminal operator to adopt ISO 28000, the most stringent supply chain security certification.

Terminal 2 is part of DP World's ambitious multi-billion expansion program for Jebel Ali Port to address the future demands of the growing regional and international trade. Dubai's master plan for Jebel Ali Port expansion consists of 14 stages and is expected to be completed by 2030 raising the Jebel Ali Port's total annual handling capacity to 80 million TEUs.



*Mr. Mohammed Al-Muallem, Senior Vice President & Managing Director, DP World-UAE*



## GAC PREDICTS ROBUST GROWTH IN THE MIDDLE EAST LOGISTICS INDUSTRY

*Braces up for Emerging Opportunities in the Region*



*Dan Hjalmarsson, Managing Director, GAC Dubai*

Jafza-based logistics major GAC envisages huge growth in the inter-regional and intra-regional trade in the oil rich, rapidly growing Middle East region and expects the upswing to provide a major boost to the region's transportation and logistics industry.

"Continuously growing oil revenue has given a tremendous boost to developmental activities and consumer spending in Middle East countries. This, in turn, has spurred the import demand in the region. The trend is clearly

reflected in Dubai's regional re-exports, which has posted a 200% growth in the last five years. With a combined GDP of over USD 1 trillion, the Middle East region is all set to continue its bullish run and offer huge opportunities to transport and logistics service providers," said Dan Hjalmarsson, Managing Director, GAC Dubai, commenting on the business prospects in the region. "We are fully geared up to efficiently serve the market demands and support the growing regional trade," he further added.

As a third party logistics operator, GAC Logistics offers the complete spectrum of logistics and supply chain solutions required by the market including air and sea freight, warehousing and distribution, door-to-door transportation, project logistics, international moving, ship spares logistics and courier services.

"GAC's solutions are defined by innovative thinking and the effective

use of advanced technology. With an integrated worldwide network of offices, we are able to offer customers the efficiency and convenience of a one-stop-shop," says Dan Hjalmarsson, underlining the key strengths of GAC's logistic services.

GAC's facility in Jafza includes the state-of-the-art multi million 150,000 sq. m. GAC Logistics Park, which houses a container freight station, multi-purpose distribution centre and value added services function, as well as office accommodation.

GAC Logistics has seen consistent double digit growth in the last five years.

To meet the market's growing demands GAC has recently acquired a 42,000 pallet warehouse in Jafza-South. In terms of distribution capabilities, GAC is one of the Gulf region's leading road transport operators. To further strengthen its lead, GAC has embarked on an ambitious multi-million road transport expansion program this year. With these ahead-of-time moves, GAC seems well prepared to meet market demands efficiently.

Jafza-based GAC is one of the world's leading providers of shipping, logistics and marine services. Its 250 offices span five continents and are staffed with knowledgeable local professionals.



*GAC Logistics facility in Jafza*

### JAFZA ORGANISES A LADIES SUHOOR GATHERING



Jafza's Human Resources Department organised a "Ladies Only" Suhoor Gathering for the Economic Zones World employees on September 20, 2007 at Jumeirah Beach Hotel in Dubai. The event, organised to celebrate the holy month of Ramadan,

was attended by almost all the female employees from the EZW group including Mrs. Salma Hareb, CEO, Jafza and Economic Zones World and Fatma Salem, Executive Vice President, Customer Service, Jafza. The fun packed event was a grand success.

### MEET US AT THE FOLLOWING EVENTS

EVENT	VENUE - CITY - COUNTRY	DATE
Index	Dubai International Exhibition Centre (World Trade Centre) Stand # MC 49	1 - 5 November, 2007
Dubai Air Show	Dubai Airport Expo Chalet # A-42	11 - 15 November, 2007
Supply Chain Management Summit	Grand Habtoor Hotel, Dubai	19 - 20 November, 2007
UAE - France Partnership Forum	Paris, France Stand # 48	20 - 24 November, 2007
Big 5 Show	Dubai International Exhibition Centre (World Trade Centre)	25 - 29 November, 2007

### SOME IMPORTANT CONTACT NUMBERS

Immigration - Jafza Branch	04 - 8817888 / 8818777
Jebel Ali International Hospital	04 - 8814000
Jafza Security	04 - 8839966
Jebel Ali Police Station	04 - 8816111
<b>Jafza Info centers</b>	
1) Jafza - LOB 14	04 - 8010866 / 8010896 / 8010866
2) Jafza - LOB 15	04 - 8010851 / 8010852
3) Jafza - Main Gate	04 - 8040360 / 8040370
4) DCCI - Dubai	04 - 2028223
5) Emaar - Dubai	04 - 3686565
Jafza Marketing Department	04 - 8812222
Jafza Sales Department	04 - 8812222
Jafza Strategy & Development Dept.	04 - 8812222
Jafza Customer Service Dept.	04 - 8813000
Jafza International	04 - 8819063
DAZ	04 - 3335000
TechnoPark	04 - 3328835 / 8814888
DP World	04 - 8811110

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		2	3		4	1		
7	5	4		9		3	8	2
6								9
3		6				9		8
	8						7	
1		9				5		4
9								5
5	2	7		6		8	4	3
		1	5		8	7		

Fill in the squares so that each row, column, and 3-by-3 box contain the numbers 1 through 9.

